

TIBOR BESEDEŠ
DECEMBER 2016

221 Bobby Dodd Way
School of Economics
Georgia Institute of Technology
Atlanta, GA 30332-0615, USA

phone: (404) 385-0512
fax: (404) 894-1890
besedes@gatech.edu
<http://besedes.econ.gatech.edu>

CURRENT POSITION	Georgia Institute of Technology, School of Economics Associate Professor (with tenure) 2013 – present Interim Director of Graduate Programs 2016 – present Assistant Professor 2007 – 2013 Interim Director of Undergraduate Programs 2011 – 2012
PREVIOUS POSITIONS	Louisiana State University, Department of Economics Assistant Professor 2003 – 2007
EDUCATION	Rutgers University , New Brunswick, NJ Ph.D. in Economics 2003 M.A. in Economics 2000 Texas Christian University , Fort Worth, TX B.Sc. in Economics 1998 Summa Cum Laude Phi Beta Kappa 1997 American International School of Budapest , Budapest, Hungary International Baccalaureate diploma 1995
AFFILIATIONS	Center for Firms in the Global Economy (CeFiG) , Budapest, Hungary 2011 – present Experimental Economics Center, Georgia State University , Atlanta, Georgia 2011 – present Guest Researcher, Deutsche Bundesbank , Frankfurt, Germany 2012 – present InsTED – Institutions, Trade, and Economic Development Network 2015 – present Forum for Research in Empirical International Trade (FREIT) , Associate Director 2016 – present
RESEARCH INTERESTS	Primary – International Trade Secondary – Decision Making, Behavioral Economics, Experimental Economics
TEACHING INTERESTS	International Trade, International Economics, Microeconomics
REFEREED PUBLICATIONS	“You’re Banned! The Effect of Sanctions on German Cross-Border Financial Flows” <i>Economic Policy</i> , forthcoming, joint with Stefan Goldbach and Volker Nitsch. “Distorted Trade Barriers: A Dissection of Trade Costs in a “Distorted Gravity”

Model” *Review of International Economics*, forthcoming, joint with Matthew T. Cole.

“The Hazardous Effects of Antidumping,” *Economic Inquiry* (2017), 55(1): 9-30, lead article, joint with Thomas J. Prusa,
Published version of NBER working paper no. 19555

“Reducing Choice Overload without Reducing Choices,” *Review of Economics and Statistics* (2015), 97(4): 793-802, joint with Cary Deck, Sudipta Sarangi, and Mikhael Shor.

“Effort and Performance: What Distinguishes Interacting and Non-interacting Groups from Individuals?” *Southern Economic Journal*, (2014) 81(2):294-322, joint with Cary Deck, Sarah Marx Quintanar, Sudipta Sarangi, and Mikhael Shor.

“Export Growth and Credit Constraints,” *European Economic Review* (2014), 70:350-370, joint with Byung-Cheol Kim and Volodymyr Lugovskyy.

“The Role of NAFTA and Returns to Scale in Export Duration,” *CESifo Economic Studies* (2013), 59(2):306-336.

“Age Effects and Heuristics in Decision Making,” *Review of Economics and Statistics* (2012), 94(2):580-595, joint with Cary Deck, Sudipta Sarangi, and Mikhael Shor

“Decision-making Strategies and Performance among Seniors,” *Journal of Economic Behavior and Organization* (2012), 81(2):524-533, joint with Cary Deck, Sudipta Sarangi, and Mikhael Shor

“The Role of Extensive and Intensive Margins and Export Growth,” *Journal of Development Economics* (2011), 96(2): 371-379, joint with Thomas J. Prusa
published version of NBER working paper no. 13628

“Export Differentiation in Transition Economies,” *Economic Systems* (2011), 35(1):25-44

“A Search Cost Perspective on Formation and Duration of Trade,” *Review of International Economics* (2008), 16(5):835-849

“Product Differentiation and Duration of US Import Trade,” *Journal of International Economics* (2006), 70(2):339-358, lead article, joint with Thomas J. Prusa
published version of NBER working paper no. 10319

“Ins, Outs, and the Duration of Trade,” *Canadian Journal of Economics* (2006), 39(1): 266-295, joint with Thomas J. Prusa
published version of NBER working paper no. 9936

**NON REFEREED
PUBLICATIONS**

“The Effects of European Integration on the Stability of International Trade: A Duration Perspective,” in Handbook of the Economics of European Integration, Harald Badinger and Volker Nitsch, eds, Routledge, 2015, pp. 188-204

“The Duration of Trade Relationships,” in *Adjustment Costs and Adjustment Impacts of Trade Policy*, Bernard Hoekman and Guido Porto, eds, CEPR, 2010, pp. 265-282, joint with Thomas J. Prusa

WORKING PAPERS

“The Effects of Airspace Closures on Trade in the Aftermath of Eyjafjallajökull,”
joint with Antu Murshid

“Trade Integration and the Fragility of Trade Relationships: Theory and Empirics,” joint with Juan Moreno-Cruz and Volker Nitsch

“Optimizing Choice Architectures,” joint with Mark Schneider, Cary Deck, Mike Shor, and Sudipta Sarangi

“Complexities of Choosing a Prescription Drug Plan: An Experimental Study,”
Cary Deck, Mike Shor, and Sudipta Sarangi

“Phase Out Tariffs, Phase In Trade?” joint with Tristan Kohl and James Lake

“On the Duration of Trade in Services: Firm–Level Evidence from Germany,”
joint with Volker Nitsch

“What Drives Export Survival? An Analysis of Export Duration in Latin America,” joint with Juan Blyde

MAJOR GRANTS

NIH grant no. 1R21AG030184-01A1 “Confusion from Profusion,” co-PI (PI: Mikhael Shor, Vanderbilt), (\$363,272)

SMALL GRANTS

Small Grant for Research, SGR-A 2014
Georgia Institute of Technology, Ivan Allen College of Liberal Arts (\$8,500)

E.J. Ourso College of Business Award for Intellectual Contribution 2006
Louisiana State University (\$10,000)

OTHER RESEARCH ACTIVITIES

Inter-American Development Bank Research Grant for “The Role of Extensive and Intensive Margins and Developing Country Export Growth” (with Thomas J. Prusa)

State of Louisiana, Department of Social Services, “Proposal to Evaluate Selected Department of Social Services Programs,” Project Director (PI: Michelle Livermore, LSU)

HONORS AND AWARDS

Special Research Award 2011
Georgia Institute of Technology, Ivan Allen College of Liberal Arts

ISERF Fellow 2010
Georgia Institute of Technology, Ivan Allen College of Liberal Arts

Excellence in Teaching Award, Undergraduate Category 2005
For excellence in undergraduate teaching
Louisiana State University, Department of Economics

Sidney I. Simon Award for Outstanding Graduate Student Teaching 2002
For excellence in teaching by a graduate student

Rutgers University, Department of Economics

Peter Asch Memorial Scholarship

2001

For performing to the highest standards in the area of applied microeconomics
Rutgers University, Department of Economics

**CONFERENCES
ORGANIZED**

2016 Empirical Investigations in International Trade, University of Michigan

2016 CESifo Venice Summer Institute – Disrupted Economic Relationships: Disasters, Sanctions, Dissolutions, Venice International University, Venice, Italy

3rd Advances in International Trade, Georgia Institute of Technology, November 20-21, 2014

2nd Advances in International Trade, Georgia Institute of Technology, November 19-20, 2010

Advances in International Trade, Georgia Institute of Technology, April 11-12, 2008

**INVITED
LECTURES**

Firm and Product Heterogeneity in International Trade, KU Leuven, Keynote, “Duration of Trade: A Retrospective,” November 15-16, 2013

**CONFERENCE
PRESENTATIONS**

2016: Southern Economic Association Meetings; European Trade Study Group; The Gravity Equation: Perspectives from Economic History and Trade; Ljubljana Empirical Trade Conference; XIIIth Danish International Economics Workshop; 63rd Economic Policy Panel; ASSA Meetings

2015: Southern Economic Association Meetings; Empirical Investigations in International Trade; Ljubljana Empirical Trade Conference; Midwest International Economics Group Meeting (Spring); Empirical Investigations in Trade and Investment

2014: Southern Economic Association Meetings; 3rd Advances in International Trade; Midwest International Economics Group Meeting (Fall); European Trade Study Group; Ljubljana Empirical Trade Conference

2013: Southeastern International/Development Economics Workshop; Firm and Product Heterogeneity in International Trade, KU Leuven (keynote speaker); European Trade Study Group; Ljubljana Empirical Trade Conference; NETSPAR International Pension Workshop; Midwest International Economics Group Meeting (Spring); 4th Trade, Integration, and Growth Network Conference; Australasian Trade Workshop; Empirical Investigations in Trade and Investment

2012: European Trade Study Group; International Economic Science Association Conference; Cognitive Aging Conference; Empirical Investigations in Trade and Investment; ASSA Meetings

2011: Southeastern International/Development Economics Workshop; Southern Economic Association Meetings; Psychology and Economics 9.0. Stanford Institute for Theoretical Economics Workshop; European Trade Study Group; International Economic Science Association Conference; Ljubljana Empirical Trade Conference; Measuring Economic Integration (CESifo)

2010: 2nd Advances in International Trade; Southern Economic Association Meetings; European Trade Study Group; Ljubljana Empirical Trade Conference; Midwest International Economics Group Meeting (Spring)

2009: Southeastern International/Development Economics Workshop; Southern Economic Association Meeting; Ljubljana Empirical Trade Conference; NETSPAR Pension Workshop

2008: Southeastern International/Development Economics Workshop; Southern Economic Association Meeting; Congress of the Game Theory Society; Ljubljana Empirical Trade Conference; 1st Advances in International Trade

2007: Southeastern International/Development Economics Workshop

2006: Northeast Universities Development Consortium Conference; Midwest International Economics Group Meeting (Fall)

2005: Econometric Society World Congress; CEPR European Research Workshop on International Trade; 5th Missouri Economics Conference

2004: Southern Economic Association Meeting; Empirical Investigations in International Trade; Midwest International Economics Group Meeting (Fall)

2003: Empirical Investigations in International Trade

2002: Midwest International Economics Group Meeting (Fall)

2001: Midwest International Economics Group Meeting (Fall); Midwest International Economics Group Meeting (Spring)

SEMINARS GIVEN

2016: Harvard University (Growth Lab), Boston College, University of Groningen

2015: Indiana University, Lund University, University of Copenhagen

2014: Paris Trade Seminar, KU Leuven, University of Tennessee

2013: Universiteit Gent, EU Commission, Virginia Commonwealth University, UC Dublin, Texas Christian University, Southern Methodist University, Monash University, University of New South Wales, Georgia Institute of Technology

2012: Technische Universität Darmstadt, Florida International University, Georgia Institute of Technology, Southern Illinois University Carbondale

2011: Georgia Institute of Technology (School of Psychology, School of Economics), Purdue University, UT Dallas, Texas Christian University, UC Santa Cruz, UC Davis, Copenhagen University, Aarhus University, Vanderbilt University

2010: Central European University, World Bank, University of Wisconsin Milwaukee, Louisiana State University, Rutgers University

2009: Georgia Institute of Technology, University of Tennessee, University of Texas at Dallas, Texas Christian University

2007: Georgia Institute of Technology

2004: Tulane University, Louisiana State University

2003: Marquette University, Louisiana State University, St. Louis University

2002: University of Arkansas, Albion College, Southern Illinois University Carbondale, Rutgers University

**TEACHING
EXPERIENCE**

Undergraduate: International Trade, International Economics, Introduction to Microeconomics, Intermediate Microeconomics
Graduate: Micro I, International Trade (masters and PhD level)

**PHD STUDENT
ADVISING**

Sen Yan, Georgia Tech, current, chair
Jianqiu Wang, Georgia Tech, 2016, chair, initial placement: Shanghai Finance University
Xinping Tian, Georgia Tech, 2016, chair, initial placement: Hunan University
Mingge Wu, Georgia Tech, 2014, chair, initial placement: Intercontinental Hotels Group
Nongnuch Soonthornchawakan, LSU, 2007, co-chair, initial placement: Thammasat University, Bangkok, Thailand
Chris Coombs, LSU, 2005, committee member, initial placement: Armstrong Atlantic State University, Savannah, Georgia

**EXTERNAL PHD
COMMITTEE SERVICE**

Anna Andersson, Lund University, Lund, Sweden, 2015, faculty opponent
Zuzanna Studnicka, KU Leuven, Leuven, Belgium, 2014, external examiner

**REFEREEING
ACTIVITY**

Agricultural Economics, American Economic Journal: Macroeconomics, American Economic Review, American Journal of Agricultural Economics, Canadian Journal of Economics, China Economic Review, Comparative Economic Studies, Contemporary Economic Policy, Economics Bulletin, Economic Inquiry, Economic Journal, Economic Policy, Emerging Markets Finance and Trade, Empirical Economics, European Economic Review, Experimental Aging Research, FWO – Research Foundation Flanders, Global Economy Journal, International Interactions, International Regional Science Review, International Review of Economics and Finance, Japan and the World Economy, Journal of Agricultural Economics, Journal of Applied Economics, Journal of Development Economics, Journal of Economic Behavior and Organization, Journal of Economics and Management Strategy, Journal of Income Distribution, Journal of International Economics, Journal of International Trade and Development, Journal of Labor Research, National Science Foundation, Oxford Economic Papers, Review of International Economics, Review of World Economics, Southern Economic Journal, World Bank Economic Review

**PROFESSIONAL
SERVICE**

Associate Director, Forum for Research in Empirical International Trade 2016 – present
Executive Secretary, International Economics and Finance Society 2016 – present

**TEXTBOOKS
REVIEWED**

Appleyard, Field, and Cobb: International Economics; Browning and Zupan: Microeconomics; Feenstra and Taylor: International Economics; Goolsbee, Levitt, and Syverson: Microeconomics; Harris, McGuigan, and Moyer: Applied Microeconomics; Krugman and Obstfeld: International Economics; Leeds and von Allmen: Economics; Mankiw: Principles of Economics (proofread); Nechyba: Intermediate Microeconomics; Nicholson: Intermediate Microeconomics; Perloff: Microeconomics (textbook review, PPT slides revision); Stockman: Introduction to Economics; Waldman: Microeconomics

**MEDIA
MENTIONS**

Atlanta Journal-Constitution, Daily Mail, GPB's "On Second Thought," Health, KCSN
New York Magazine, U.S. News and Worlds Report, WABE News, The Wrap

**PERSONAL
INFORMATION**

Languages spoken: Croatian (native), English (fluent), German (basic)
Citizenship: U.S., Croatia

REFERENCES

Andrew B. Bernard
Tuck School of Business at Dartmouth
100 Tuck Hall
Hannover, NH03755
(603) 646-0302
andrew.b.bernard@tuck.dartmouth.edu

Peter K. Schott
Yale School of Management
135 Prospect Street
New Haven, CT 06520-8200
(203) 436-4260
peter.schott@yale.edu

Jeffrey H. Bergstrand
Mendoza College of Business
University of Notre Dame
Notre Dame, IN 46556
(574) 631-6761
bergstrand.1@nd.edu

Jonathan Eaton
Pennsylvania State University
614 Kern Graduate Building
University Park, PA 16802
(814) 865-0277
jxe22@psu.edu

David L. Hummels
Purdue University
West Lafayette
IN 47907-1310
(765) 494-4495
hummelsd@purdue.edu

Stephen Redding
Princeton University
Fisher Hall 308
Princeton, NJ 08544-1021
(609) 258-4016
reddings@princeton.edu

James E. Anderson
Boston College
Chestnut Hill, MA 02467
(617) 552-3691
james.anderson.1@bc.edu

James E. Rauch
University of California, San Diego
La Jolla, CA 92093-0508
(858) 534-2405
jrauch@ucsd.edu

James Harrigan
University of Virginia
P.O. Box 400182
Charlottesville, VA 22904-4182
(434) 243-8354
James.harrigan@virginia.edu

Thomas J. Prusa
Rutgers University
75 Hamilton Street
New Brunswick, NJ 08901-1248
(908) 443-1565
prusa@econ.rutgers.edu

Simon J. Evenett
University of St. Gallen
Bodenstrasse 8
9000 St. Gallen
Switzerland
+41 71 224-2315
simon.evenett@unisg.ch

William O. Neilson
University of Tennessee
523 Stokely Management Center
Knoxville
TN 37996-0550
(865) 974-1691
wneilson@utk.edu